MEMORIAL NORTHWEST HOA

2004 Budget

General Meeting Presentation

June 2004

2004 Budget Objectives

Objectives

- Fund HOA security, maintenance & administrative activities at a reasonable assessment level
- Maintain at least six months of HOA expenses in the maintenance fund
- Generate maintenance fund surplus (if possible) to pay for capital projects

2004 Budget Overview

Revenues similar to last year's budget (2004 - \$433 vs. 2003 - \$431)

- \$196 HOA dues constant
- Higher collections of past dues
- Lower interest income due to lower interest rates
- Lower income form MNW Estates assumed due to security contract decrease

Spending reduced to last year's budget (2004 - \$377 vs. 2003 - \$410)

- Security contract savings (one deputy over \$40,000 net savings)
- Slightly increased spending on maintenance, pest control and collection costs

Planned maintenance fund surplus of \$56,000

 Surplus will more than pay for capital projects which were budgeted at \$20,000 reflecting lower spending due to completion of major capital projects for entrances

2004 HOA Maintenance Fund **Budget --- 000's**

Revenues \$433

- ->Assessments (87%)
- -> Reimbursements, Interest and (13%)

Expenses \$377

- ->Security (50%)
- ->Maintenance (19%)
- ->Management Company (13%)
- ->Other -HOA activities, Insurance, Tax,

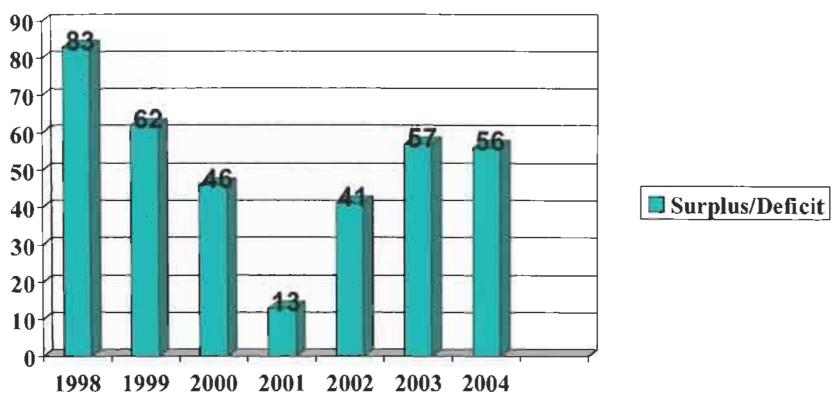
Legal & collection, audit fees, etc. (18%)

2004 HOA Expenses

Security	\$ 187,000
Common area maintenance	72,000
Management Company	50,000
Legal	20,000
Insurance	10,000
Social	10,000
Other	<u>28,000</u>
TOTAL	\$ 377,000

Maintenance Fund Surplus / Deficit

\$ 000s



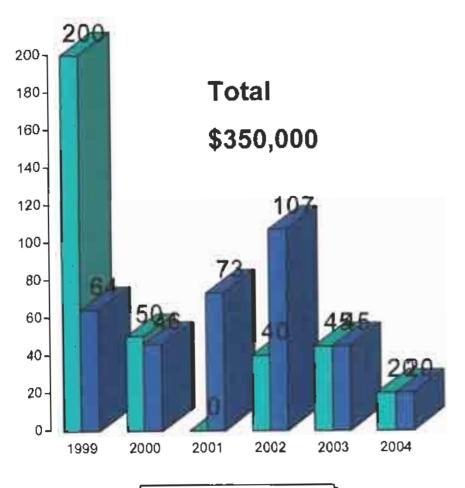
2002 primarily due to no security increase, lower maintenance.

2003 primarily due to Section 18,25 revenues

2004 primarily due to security contract reduction

Capital Fund Activity

\$ 000s



- Originally funded \$200 in 1999 / Transfer surplus funds in succeeding years
- 1999 Stuebner Airline Entrance
- 2000 Champion Forest South
- 2001 Champion Forest North / Sprinkler project
- 2002 Deep Pines / Sprinkler project / Started Narmore Entrance
- 2003 Complete Narmore Entrance
 / Sec #18,25 Entrance, (no pocket park although was originally in budget)
- 2004 Limited spend for minor interior entrance monuments

2004 Budget Back-Up

2004 Budget Assumptions

Cash-in Assumptions

- Homeowner "assessment" @ \$196/year (\$145 Assessment, \$41 CSF, \$10 Dues) from 2000 homes (~130 homes up due to #18,25 merger)
- Interest income (lower due to reduced money market rates now paying about 1% and lower balances)
- Security reimbursement from MNW Estates for contract deputy program (~ 7% @ 152 / 2117 homes)

Cash-out Assumptions

- Security one less deputy partially offset by 5% security contract increase
- Lower capital spend lower due to completion of exterior entrance projects (assume Section #18,25 finished in 2003)
- Limited capital spend for additional interior entrance monuments

What is not in the 2004 Budget

2004 Budget assumes...

- No major capital funding included for
 Pocket park on MNW Club property deeded to MNW HOA
 Plantings along newly completed (or about to be completed Theiss Mail Route)
 Reimbursements for Champion Forest sidewalk homeowner properties
 Major exterior entrance monuments (assume section #18,25 completes in 2003)
 Repairs to pillars or homeowner fences
- Other possible issues may or may not require funding
 Opposition to proposed and tabled Louetta low income apartment complex

HOA Assessments Overview

- •Homeowner funds well managed / No HOA assessment increases for 8 years
- Lower or comparable assessments to other well run local HOA's
- •Further capital improvements will depend on ability to continuing surpluses in Maintenance Fund
- •Continued inflation for security, maintenance and administration will eventually result in a need to raise Maintenance Fund assessment
 - -Due to 2003 change to one less deputy (sergeant) saving ~ \$51,000 no increase in due is recommended for 2004